Flexible Aviation Finance

Close Brothers Aviation are one of the leading providers of aviation finance, offering fast, tailor-made finance to our customers.

Close Brothers Aviation and Marine have been financing the general and business aviation industry in Britain and Ireland since 1976.

Here are just some of the aircraft we can help you to finance:

- Light piston aircraft
- Executive corporate jets

Turboprops

Air ambulances

Helicopters

We also provide finance for vintage aircraft, and are strong supporters of historic aviation in the UK.

The aircraft we finance are usually registered in the UK, USA, Ireland, Isle of Man or Guernsey.

We can finance brand new aircraft direct from the manufacturer, or pre-owned aircraft being sold by dealers, brokers or via private sale. We can also consider refinancing aircraft that are already owned, to release capital for overhauls, upgrades, rebuilds or other purposes. We can't, however, finance aircraft operated by major airlines and the armed services.

How does aviation finance work?

- The borrower provides information about themselves and the prospective aircraft to us.
- We perform an appraisal of the aircraft's value and undertake our own internal credit analysis.
 Normally, we would expect the borrower to undertake their own pre-purchase survey of the aircraft.
- We agree terms on the structure of the transaction with the borrower.
- We perform a title search based on the aircraft's registration number to confirm that no liens or title defects are present.
- We then prepare documentation for the transaction, which includes dealing with the vendor, insurers, maintenance organisations and (where applicable) lawyers.
- At closing, the loan documentation is executed, and the funds are transferred.



Why choose Close Brothers Aviation & Marine?

Just as no two businesses are the same, neither are asset finance providers. With us, it's the combination of our people, products, and principles that make the difference.

Our people

As you would expect, our people are experts in aviation finance. This experience means our team really understand the challenges our customers face. You can rely on them to be a consistent and proactive point of contact, on hand throughout the life of the finance contract and beyond, building lasting relationships.

Our products

We don't provide standard packages, we consider all relevant aspects of your operation and then create tailor-made, flexible repayment schedules to suit. With minimal capital outlay, our asset finance enables you to invest in new aircraft or refinance existing aircraft to make them work harder for you.

Our principles

We are committed to helping our customers make the right financial decisions. We base our lending decisions on the overall health and plans for the operation – not just a credit rating. But we're careful lenders too, a decision that fails to take account of risk factors is not in anyone's interest.

With local teams throughout the UK and Ireland, we can respond quickly to your requests for information and lending decisions. In fact, we aim to give you a decision within days, sometimes hours.

For more information contact our team of specialists

0203 642 5907

www.closeaviation.co.uk

